

## **UGAP names RIGBY Capital as lessor to the French public sector**

Nanterre, France, 6 March 2018: RIGBY Capital, a specialist in funding solutions, has been chosen by UGAP (Union des Groupements d'Achat Public) to meet the requirements of French public institutions in terms of evolving leasing solutions and associated services. UGAP's decision was made on the basis of three main criteria: financial terms and conditions, quality of IT system and technical-financial support services for customers.

### **Public services faced with the necessity to improve economic performance**

In a context of a strong requirement for public entities to optimise their economic performance, UGAP has decided to launch an evolving leasing offer, adapted to each product family and the particular constraints associated with their use.

This new offer is targeted at all public entities listed with UGAP and applies to its entire catalogue. This unique service financial solution allows UGAP to offer to its customers an alternative comparable to those available to private entities for their funding choices.

To satisfy UGAP's requirements, RIGBY Capital chose to create a membership, which he represents, in synergy with five major financial partners: La Banque Postale Crédit Entreprises, Siemens Lease Services, Franfinance Location, BNP Lease Group and Dell Bank Int.

RIGBY Capital's leasing offer was designed all in one, with a global approach, combining a full range of services, tools and expertise, such as:

- Assistance in complex and multi-dimensional projects,
- Advice in global financial strategy,
- Availability of a customized asset management tool,
- Asset management at all stages of the contract, until its end,
- Fleet assets evolution,
- Financial and administrative management.

This innovative leasing solution is in line with UGAP's desire to assist its customers in:

- Optimising their expenditure,
- Transforming their organisation,

- Supporting local SMEs and innovative businesses.

“We are delighted to have been chosen by UGAP to roll out this new financial service offer targeted at the public sector as a whole: the State and its public institutions, local and regional authorities, hospitals and the social sector. This contract is unique and positions UGAP as a real pioneer in the field of public procurement. By using our asset management tools, our processes, our expertise and our structures, it should allow UGAP to address the technical, financial and management concerns of its customers. “, emphasised Olivier DUBREU, General Manager of RIGBY Capital France.

### END ###

## NOTES TO EDITOR

About Rigby Capital France:

RIGBY Capital specialises in funding solutions, and assists with the installation, management and evolution of its customers’ technological assets in order to allow them to focus 100% on their real business issues. RIGBY Capital was created in France 20 years ago, and every day guarantees transparency, independence and expertise in its responses to the funding concerns of public entities and the private sector. Its employees are spread throughout France in order to provide local contacts and constant availability.

Find out more:

[www.rigbycapital.fr](http://www.rigbycapital.fr)

<https://fr.linkedin.com/company/rigby-capital>

## PRESS RELEASE CONTACTS

Catherine Pernet  
Rigby Capital  
[cpernet@rigbycapital.fr](mailto:cpernet@rigbycapital.fr)

About UGAP:

The Union of Public Purchasing Groups (UGAP) is an industrial and commercial public body (EPIC) belonging to the State under the authority of the Minister responsible for the Budget and the Minister responsible for National Education in France.

UGAP is the only “generalist” public central purchasing body, and a specific player in public procurement which received orders worth 2745 billion Euros exclusive of tax in 2016.

UGAP has a distinctive partnership policy, commitment to public policies (innovation, SMEs, Sustainable Development) and a “purchase for resale” function.

This actually allows the customer to access more than around 300,000 references from 2241 active contracts, immediately, and without having to agree a contract. The appointment of a single commercial contact, the option of using an online ordering website, and the settlement on their behalf of any disputes, allows public purchasers to release precious time to meet their growing obligations.

Its customers are mainly the State and its public institutions, regional and local authorities, hospitals and the social sector.

Through the purchases it carries out, UGAP acts as a tool for the implementation of public policies, in terms of rationalising public expenditure, of legal security, the modernising of public procedures, sustainable development, support for SMEs, local employment and innovation. 629 suppliers listed with UGAP received orders in 2016, of which 53% were VSEs and SMEs and 28% were medium-size companies.

UGAP was awarded the label of “Relations Fournisseur Responsables” (Responsible Relations Supplier) by the French Business Mediation Authority and the French National Purchasing Council. The purchasing body is also an associate member of French Tech.

Find out more: [www.UGAP.fr](http://www.UGAP.fr)

UGAP-1, boulevard Archimède, Champs-sur-Marne, 77444 Marne-la-Vallée cedex 2-01 64 73 20 00

Press relations

Caroline Perrier  
01 64 73 25 76  
cperrier@UGAP.fr

Zahoua Pichet  
01 64 73 23 95  
zpichet@UGAP.fr